



# THE SHOW

Jump Start Your Business Engine with the 2025 Southeast Building Conference (SEBC) at the Gaylord Palms Resort and Convention Center.

For over 46 years, the Southeast Building Conference has been a pivotal event for builder engagement, consistently delivering outstanding returns on investment for our exhibitors.

SEBC transcends traditional networking, providing an inviting and enjoyable atmosphere for meaningful connections. Our top-tier educational programs feature esteemed speakers and cover the latest advancements in building science and design.

In addition, SEBC exhibitors have the exclusive opportunity to join the Builder and Exhibitor Exchange (BEX). This event offers unparalleled access to purchasing decision-makers from companies constructing 50 or more homes annually, with a collective purchasing power exceeding \$5 billion. BEX is heralded as one of the nation's most impactful business development platforms, as attested by both exhibitors and builders.

Don't miss the 2025 Southeast Building Conference returning to the Gaylord Palms! With this size gathering of enthusiastic buyers actively seeking new products and services, the business development potential for your company is unparalleled.

# THE PLACE

# TOP PRIORITY PRODUCTS

# REQUESTED BY BUILDER & SUB-CONTRACTOR ATTENDEES

- Doors & Windows
- Bath Fixtures & Finishes
- Building Materials & Systems
- Cabinets & Hardware

- Indoor & Outdoor Kitchens
- Green Products
- Countertops
- Flooring

# Where the decision makers are

Company Owner | CEO/President | VP/Project Manager | Purchasing Directors

# Who Attends SFBC?

Builders | Remodlers | Tradesmen | Architects | Engineers | Interior Designers

90% of attendees are purchasing decision makers

80% will purchase products or services exhibited within the next six months

95% of the nation's and region's largest builder companies attend SEBC

# Exhibitors are happy to say

96% of their opportunities to network and generate leads were great

98% had their expectations met for the amount of sales and quality of leads generated

94% of attendees met or exceeded their expectations



# 2025 EXPO HALL

# **BOOTH PACKAGES**

## **All Exhibitor Booth Packages Include:**

- Complimentary access to Feathr inviation platform and free Expo Hall passes for client distribution
- Pre/post SEBC registered attendee list for marketing purposes
- Expo & Education Passes with access to all educational seminars for booth staff
- Company listing on the SEBC website and in the SEBC Official Program
- 8' back drop, 3' side rails, pipe & drape, and signage (Please Note: Pipe & drape is not included for island booths)

## **Standard Booth Pricing:**

\$1,900 per 10'x10' Booth Space *before* April 30, 2025

\$2,100 per 10'x10' Booth Space after April 30, 2025

All booths are sold in increments of 10'x10'. The price of each 10'x10' booth, with the Early Bird Discount applied, is \$1,900 when paid in full by April 30, 2025. After April 30, 2025 the price for a Standard 10'x10' booth is \$2,100.

## Standard Booth Package Includes:

• All of the items listed under "All Exhibitor Booth Packages"

#### **Premium Booth Prices:**

\$2,200 per 10'x10' Booth Space *before* April 30, 2025

\$2,400 per 10'x10' Booth Space after April 30, 2025

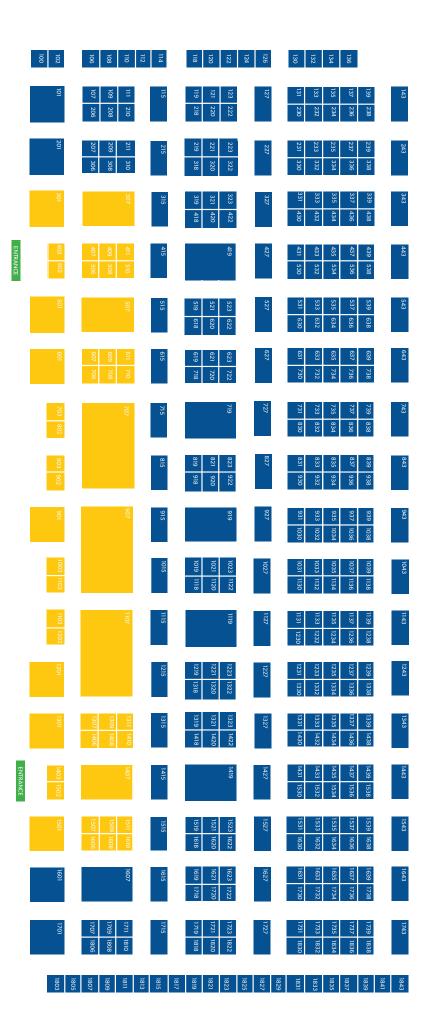
All booths are sold in increments of 10'x10'. The price of each 10'x10' booth, with the Early Bird Discount applied, is \$2,200 when paid in full by April 30, 2025. After April 30, 2025, the price for a Premium 10'x10' booth is \$2,400.

## Premium Booth Package Includes:

- All of the items listed under "All Exhibitor Booth Packages"
- Premium exposure on the Show Floor along the Main Entrance
- Company highlight in official SEBC marketing materials prior to the show
- Half-page ad in the official SEBC Program

The following items are not included with booth packages: Tickets for Special Events (Parties, Awards, Etc.), Carpet/Floor Coverings, Electric, WiFi, Lead Retrieval, Rigging, or Furniture. These items can be purchased through SEBC's Preferred Vendors.

# FLOOR PLAN



Gaylord Palms Resort and Convention Center

KISSIMMEE, FLORIDA



Early Bird Pricing

Standard Booths \$19/sqft

SCAN ME TO
VIEW OUR
INTERACTIVE
FLOOR PLAN



# 2025 EXHIBITORS

# **FREQUENTLY ASKED QUESTIONS**

Whether you are a long-standing exhibitor or you are considering exhibiting at the SEBC for the first time, you may have questions. For your convenience, we have answered our most commonly asked questions below. If you have additional questions, please feel free to contact us. We are here to help make SEBC your number one choice in trade show exhibition.

#### Who to expect at SEBC?

Decision Makers! Most attendees are a Company Owner, President, CEO, Vice President, CFO, COO, Purchasing Agent...OR Your Competition!

### What are the top requested products by attendees?

Countertops, building materials, cabinets, hardware, doors, windows, kitchen and bath fixtures, flooring and green building products.

#### Where will SEBC be held?

SEBC 2025 will be held at the Gaylord Palms Resort and Convention Center located at 6000 W Osceola Pkwy, Kissimmee, FL.

#### What are SEBC show dates and times?

SEBC is a two (2) day expo that begins on Thursday, July 24 and ends on Friday, July 25. Expo Hall hours are 10 a.m. to 4 p.m. each day.

### When can I set up my booth?

Exhibitors with booth space  $10' \times 20'$  or larger and Builder and Exhibitor Exchange (BEX) participants may begin set up Tuesday, July 22, from 8 a.m. until 4:30 p.m. All other exhibitors may begin set up Wednesday, July 23, at 8 a.m. until 8 p.m. Exhibitor breakdown will begin on Friday, July 25 at 4 p.m., once the show has concluded.

#### What other types of programs are offered during the trade show?

Various educational and professional courses are offered at SEBC. Presented by a virtual Who's Who of the nation's home building industry, the line-up covers all the important topics – quality construction practices, remodeling, design, sales and marketing, customer service and business management, just to name a few. Classes are divided into intensive, day-long courses and specialized seminars on the industry's most timely topics.

#### What is included in the cost of my booth package?

The cost of your booth package includes the following- Expo & Education Passes, Company Listing in SEBC Official Program and on the SEBC website, 8' back drop and 3' side rails, pipe & drape and booth identification signage, complimentary Expo Hall Only passes to distribute to customers, and pre/post SEBC show registered attendee list for marketing purposes. (Please Note: Pipe & drape is not included for island booths)

#### What is not included in the cost of my booth package?

Exhibitors will be responsible for the cost of their hotel stay, parking, special event tickets, additional booth staff badges and any booth furnishings or services needed such as carpet, tables, chairs, electric, rigging, Wi-Fi, lead retrieval etc. Please note: Floor covering of some kind is required.

#### How many booth staff badges are included in my booth package?

Exhibitors who reserve a 10'x10' booth space will receive four (4) Expo & Education Passes for their booth staff. Booths larger than a 10'x'10 will receive eight (8) Expo & Education Passes for their booth staff. The Expo & Education Pass includes unlimited access to the Expo Hall and all educational seminars. Additional Expo & Education Passes or Expo Hall Only Passes are available for your staff at an additional cost.

### Can I set up my own booth?

Yes, as long as you use full time company employees. If you use a service contractor other than the SEBC preferred vendor, you must fill out the Exhibitor Appointed Contractor form (EAC) and provide a certificate of insurance naming the SEBC and SEBC's preferred vendors as additional insurers.

#### Where do we stay?

The official hotel for SEBC 2025 is the Gaylord Palms Resort and Convention Center.

#### What is BEX?

The Builder and Exhibitor Exchange (BEX) allows our staff to help facilitate result-focused meetings geared toward connecting leading manufacturers with purchasing decision makers from high-volume builders in a private one-on-one setting. This event takes place two days before the SEBC expo and participation is limited. BEX participation includes your 10'x10' SEBC Booth, as well as tickets to all BEX social events for two company representatives.

# 2025 SCHEDULE

# **TUESDAY, JULY 22**

8:00 a.m. - 4:30 p.m. Advanced Move In for 10' x 20' Booths or Larger, and BEX Participants

2:00 p.m. - 4:00 p.m. BEX Registration

5:30 p.m. - 8:00 p.m. BEX Networking Event

# **WEDNESDAY, JULY 23**

8:00 a.m. - 8:00 p.m. Exhibitors Move In

8:00 a.m. - 5:00 p.m. BEX Meetings (15-minute pre-scheduled appointments with purchasing

decision makers)

6:00 p.m. - 9:00 p.m. BEX Networking Event

# **THURSDAY, JULY 24**

8:00 a.m. - 9:45 a.m. BEX Keynote Breakfast

8:00 a.m. - 4:40 p.m. Continuing Education, Sales & Marketing, Business Management,

and Building & Design Courses

10:00 a.m. - 4:00 p.m. Expo Hall Open

5:30 p.m. - 7:30 p.m. SEBC Bash

# **FRIDAY, JULY 25**

8:00 a.m. - 4:40 p.m. Continuing Education, Sales & Marketing, Business Management,

and Building & Design Courses

10:00 a.m. - 4:00 p.m. Expo Hall Open

4:00 p.m. - 10:00 p.m. Exhibitors Move Out

# **SATURDAY, JULY 26**

6:00 p.m. - 9:00 p.m. Aurora Awards Gala



# 2025 EXHIBITORS

# **MAKE THE MOST OF IT**

# **Expand Your Reach At SEBC 2025**

As an essential part of our event programming, exhibitors and sponsors are provided with one-of-a-kind opportunities to gain brand exposure, reach influential players in the building industry and impress new clients. Create new opportunities for your sales



team by utilizing highly visible sponsorship and advertising opportunties!

Advertising space is available on the SEBC website, in official emails to attendees, and on-site branding. Advertisers spending more than \$500 also benefit with sponsorship deliverables for the "SEBC Friend" package. Email cyeager@sebcshow.com if you have additional questions. Reminder: All sponsorships are sold annually on a first come, first served basis.





Want access to billions of dollars in purchasing power while exhibiting at SEBC? Take advantage of the Builder & Exhibitor Exchange, where you can showcase your product or service through one-on-one appointments with a mix of production and high-end custom home builders. BEX sells out each year, space is limited for this exclusive, results-driven event. Please note BEX is not automatically included with SEBC booth



space and is an entirely separate event. For more information or to lock in the early bird rate of \$7,500 today, contact Kailin Koch at kkoch@SEBCshow.com.

# 2025 OPPORTUNTIES

The most effective way to generate awareness for your product or service is to maintain a balanced marketing portfolio that combines print media, web-based promotion, and event marketing opportunities into a comprehensive package.

	PLATINUM	GOLD	SILVER	BRONZE	FRIEND
TERMS	\$10,000	\$7,500	\$5,000	\$3,500	\$500+
Number of Sponsorships Available	3	3	4	5	
Promotional Time Frame	Year Round	Year Round	3 months	3 months	1 month
BENEFITS					
License to use SEBC logo on advertising / packaging	x	х	x	x	
EXCLUSIVITY					
Option to make a promotional offer to SEBC attendees	x	x	x		
DISPLAY AND ADVERTISING					
Standard 10x10 SEBC booth package including pre/post show SEBC attendee list	x	x			
Title Signage Event/Area	x	x			
Exclusive logo presence on sponsored item	x	x	x		
Logo on SEBC signage	x	x	x	x	x
Exclusive banner advertising on SEBC website	x	x			
Exclusive social media promotion provided by sponsor	x	x			
Official SEBC Program Advertisement	Full Page	Full Page	Half Page	Half Page	Logo Inclusion
TICKETS/HOSPITALITY					
All Access Expo and Education Passes	20	10	5	2	
VIP Tickets to Aurora Awards	10	5	2	2	
Discount on additional SEBC passes	x	x			
SPONSOR SERVICES					
Report on Sponsor Activities	x	х	х	х	

The SEBC team has developed different levels of marketing packages, offering you the opportunity to double your exposure at SEBC. Many of these packages include not only exhibit space, but also marketing your product through a fully integrated experience. On the following pages you can review the packages created to make the most of your SEBC dollars. Looking to customize a package? Just reach out!

# GOLD

\$7,500

# **Registration Desk**

Get your message out front and center!
Each attendee must stop at the registration area, centrally located in the Gaylord Palms
Convention Center so use this opportunity to put your company on each person's radar! This is your chance to have your company's logo featured on specialized signage that is seen by every single SEBC attendee!

## **SEBC Bash**

The SEBC Bash is definitely the event you want branded with your name if your goal is to be in front of the Who's Who in the building industry! Each year the event is a little different, but one thing remains the same- it's always the hottest party at SEBC! Attendees will head to your booth in the expo hall energized from a fun evening of networking and live music at the highly anticipated SEBC Bash!

## **Aurora Awards**

Builders, remodelers, developers, architects, designers, land-planners, and sales and marketing professionals all vie for the coveted Aurora Awards each year at the Friday night black tie optional Aurora Awards Gala. By joining this elite group of professionals as the presenting Gala Sponsor, you'll be recognized as a supporter of the industry ranked third in the nation for most new houses being built!

# **Name Badges**

Attendees carry their name badge with them everywhere they go, and now they can carry a reminder of your company too. Your logo will be featured front and center on the official SEBC attendee name badge.

# **Registration Lanyards**

Looking to ensure everyone at SEBC sees your company? You can't go wrong with the lanyards worn by every single attendee. These 18 lanyards hold the name badge for every single person walking the balls at SEBC and are an excellent way to call attention to your company and draw visitors to your booth!

# **Expo Hall Aisle Signs**

All eyes will be on you when you sponsor the Expo Hall Aisle Signs! This sponsorship will have attendees consistently seeing your brand, providing unparalleled presence in the show hall, and driving attendees to your booth. Your logo will be featured on 17 aisle signs used by all attendees to navigate the show floor.

# **SEBC Program**

Your company will benefit from excellent exposure on the front cover footer, a full-page ad on the back cover, and logo featured in the center spread of the 2025 SEBC Official Event Program.

# **Aurora Awards Reception**

Looking to join in on the celebration during the Aurora Gala? Your company logo will be featured on the bars and drink napkins during either the pre-Gala cocktail reception or during the Afterglow reception on the most glamorous night of SEBC.

## **Expo Hall Lounge**

The SEBC Expo Hall Lounge is where everyone goes to hangout, get off their feet, and chill with a drink in their hand. This happening spot includes a full service cash bar and comfortable seating. Your logo will be displayed in the lounge, in the Mobile App, and on the expo hall map in the SEBC Show Program.

## **Information Desk**

The SEBC Information Desk is the first place attendees stop to ask questions about education credits, where they can find their classes, and directions to the Expo Hall. Your logo will be front and center on the Information Desk signage.

# **SEBC Amenity Branding**

Put your company's information in front of SEBC attendees when walking in the hotel or when visitng restrooms! Work with SEBC staff to determine best space to place your brand where it's sure to be seen!

## **Coffee Break**

Everyone needs a jump start in the morning. Capture your audience in the Education Hall, as one of two exclusive Coffee Break Sponsors.

## **Education Session | 3 of 4 Available**

Place your company at the front of the class with SEBC's Education Sponsorships. We host nationally recognized industry experts who provide two full-days of education, where residential and commercial builders can earn up to 14 CEUs. Four Options To Choose From: Building & Design, Business Management, Sales & Marketing, or CEU Accredited Tracks.



# 2025 SEBC CONTRACT

#### **RETURN YOUR COMPLETED CONTRACT TO:**

No \_\_\_

Kailin Koch, Expo and Education Director, 1319 Thomaswood Drive, Tallahassee, FL 32308 EMAIL: kkoch@sebcshow.com | PHONE: 850-402-1849

COMPANY INFORMATION				
COMPANY NAME:				
ADDRESS:				
CITY:		STATE:	ZIP:	
WEBSITE:				
FACEBOOK:	TWITTER:		<u> </u>	
EXHIBIT CONTACT				
Person to whom all correspondence will be sent				
CONTACT NAME:				
POSITION:				
PHONE:	CELL:			
EMAIL:				
CONTACT INFO TO BE PUBLISHED ON THE SEBC	MOBILE APP			
CONTACT NAME:				
POSITION:				
PHONE:				
EMAIL:				
COMPANY INFORMATION				
Please provide a description of your company. This information	may be posted, unedited, o	n the SEBC website.		
HURRICANE MITIGATION				
Are your company's products or services related to Hurricane N company will receive special recognition in the official SEBC pro		d products are related to	Hurricane Mitigation, you	ur

# 2025 SEBC CONTRACT

PR	ODUCT CATEGORY				
Sel	ect up to THREE (3) product categories. Y	our s	election(s) will be listed, unedited, in th	e offic	ial SEBC Pocket Program.
	Advertising / Marketing / Sales		Exterior Finishes		Masonry
	Appliances		Flooring/ Floor Materials		Outdoor Living
	Architecture / Design		Foundations		Pest Control
	Banking / Financial / Mortgage Services		Green Building Products		Plumbing Equipment / Materials
	Building Materials		Home Security / Automation		Professional Services/Consulting
	Building Systems		Hurricane Products / Services		Restoration / Mitigation Services
	Business Management		HVAC/Air Conditioning		Roofing Materials / Services
	Cabinet & Cabinet Hardware		Insulation / Insulating Materials		Swimming Pools & Equipment
	Code Compliance / Edu./Licensing		Insurance / Warranty		Tools
	Doors / Windows		Interior Finishes		Trade Organizations
	Commercial Vehicle		Health & Fitness		Water Heating
	Electrical Products / Services		Landscaping Products / Services		Water Treatment
SE	BC IMPACT QUESTIONS				
Wo	uld you like to receive information on	SEBC			No
	you interested in SEBC's Builder and E	xhib	itor Exchange (BEX) event?	es	No
	w did you hear about SEBC?  iil Past Exhibitor \	\	ita Diract Mail		
	er/Explain			-	
If ye all fo logo fee to: o	you plan to serve Food and Beverage as s, please note, per our contract agreement and bood and beverage. Absolutely NO outside food bottled water or any type of pre-packaged fowill apply if you are granted permission to distingueshibits@gaylordhotels.com	at you d for li d and bod. If ribute	ur booth? ability concerns, the Gaylord Palms Resort a for beverage may be served from your boot you wish to serve these items, you must re- food or beverage not purchased from the	nd Cor th durir quest p	ng SEBC. This includes, but is not limited to: permission via e-mail in advance. A corkage d Palms Resort. These requests can be sent
170	vou plan to display a vehicle or trailer:	at vo	NIE DOOTD /		Yes No

If yes, your company will be required to complete and submit the Vehicle Spotting Form and pay any additional fees.



# 2025 SPONSORSHIP

#### **RETURN YOUR COMPLETED CONTRACT TO:**

Kailin Koch, Expo and Education Director, 1319 Thomaswood Drive, Tallahassee, FL 32308 EMAIL: kkoch@sebcshow.com | PHONE: 850-402-1849

# **SPONSORSHIP SELECTION**

Platinum <b>\$10,000</b>	Gold \$7,500
<ul><li>☐ SEBC Registration Desk</li><li>☐ SEBC Bash</li><li>☐ Aurora Awards</li></ul>	<ul><li>Name badges</li><li> Lanyards</li><li> Expo Aisle Signs</li></ul>
Silver \$5,000	Bronze \$3,500
П	
SEBC Program	COFFEE BREAK (2 Available)
<ul><li>☐ SEBC Program</li><li>☐ Aurora Awards Reception</li></ul>	☐ COFFEE BREAK (2 Available) ☐ Amenity Branding
	_
☐ Aurora Awards Reception	☐ Amenity Branding
☐ Aurora Awards Reception ☐ Expo Hall Lounge	☐ Amenity Branding ☐ EDUCATION SPONSORSHIPS
☐ Aurora Awards Reception ☐ Expo Hall Lounge	— Amenity Branding  □ EDUCATION SPONSORSHIPS  (4 Available- Choose one below)
☐ Aurora Awards Reception ☐ Expo Hall Lounge	Amenity Branding  □ EDUCATION SPONSORSHIPS  (4 Available- Choose one below)  □ BUILDING & DESIGN TRACK

Please note the following material deadlines to ensure sponsorship obligations are fulfilled:

High-Resolution Version of Company Logo- Due at completion of contract Social Media Content- Due no later than March 1, 2025 Artwork for SEBC Program and Mobile App- Due no later than May 1, 2025

# 2025 SEBC CONTRACT

<b>BOOTH RENTAL FEE &amp; SELEC</b>	TION		
	IION		
Minimum Booth Size: $10'x10' = 100 \text{ sf}$	30, 2025) / \$21.00 per sf (After April 30, 2025)	BOOTH SIZE:	
	30, 2025) / \$24.00 per sf (After April 30, 2025)	TOP THREE PREFERRED E	BOOTH LOCATIONS:
Fremium = \$22.00 per si (before April	30, 2023) / \$24.00 per si (Alter April 30, 2023)	1st 2nd _	3rd
Exhibitors will be responsib badges and any booth furn Please note: Floor covering c	le for the cost of their hotel stay, ishings needed such as carpet, taken from the kind is required.	special event tickets, parki bles, chairs, electric, rigging	ing, additional booth staff g, Wi-Fi, lead retrieval etc.
	hange the floor plan without notice, to provide fo	r a successful trade expo. If none of the	e above choices are available, SEBC w
<b>BOOTH FURNISHING PACKA</b>	GES Show Managemen	t will NOT accept booth package ord	ers after June 1, 2025.
Please select if you would like to place your	booth furnishings order through SEBC Show Man	-	ill only accept orders for the packages
*Floor covering is required in the Expo Hal	ıı.		
NO BOOTH PACKAGE	PACKAGE A \$385.10	PACKAGE B \$527.39	PACKAGE C \$678.62
Exhibitor will be responsible for placing their order directly through SEBC preferred vendor or provide their own booth furnishings and floor covering.	One (1) 6' white draped table, two (2) side chairs and wastebasket.  *Carpet is NOT included in this package.	One (1) 6' white draped table, two (2) side chairs, gray carpet (10'x10') and wastebasket.	One (1) 6' white draped table, two (2) side chairs, gray carpet (10'x20') and wastebasket.
DEPOSIT REQUIREMENTS AN	ND PAYMENT SCHEDULE		
TOTAL AMOUNT DUE: \$	50% of total amount required fo	r denosit	
	ida Home Builders Association, 1319 Thomaswoo		
	Discover MasterCard _		
Credit Card #:		Exp. Date:	— Code: —
Name on Card:		——— Signature: ————	
	s: FED I.D. # 59 - 0708647 Contact Kailin Koch at		uest a W-9 form.
,		,	
	for a maximum of 14 days from the date of the sign	ned contract.	
Payment Schedules is as Follows:		Deposits Due: within 14 days of Sign	ed Contract
Booths	Reserved from July 24, 2024—April 30, 2025	Balance Due: April 30, 2025	
Booths	Reserved from May 1, 2025—July 23, 2025	Payment in Full Required at Time of C	Contract Execution
CANCELLATION POLICY: All cancella Cancellations received by FHBA/SEBC o	ation notices must be made in writing and sent to t in or before March 31, 2025 will reeive a 50% refu nd. Cancellations received by FHBA/SEBC after M	ne FHBA/SEBC office at 1319 Thomasy nd. Cancellations made after this, but b	vood Drive, Tallahassee, FL 32308. pefore May 31, 2025 will receive a 25%
CONTRACT AGREEMENT	nd. Cancellations received by FHBA/ SEBC after IV	lay 31, 2025 are not eligible for a refund	d.
If the fee, including any deposit or periodic	: payment under a mutually agreed upon payment	plan, is not received by FHBA when du	ue, FHBA reserves the right not to supp
	ts and/or rights, including but not limited to, you		
CERTIFICATE OF INSURANCE			
l agree to defend, indemnify and hold harn	nless FHBA from any damage or injury to third part	ies or to the Gaylord Palms Resort and	Convention Center caused by me, or r
Further, I acknowledge that I am required	, and I agree to repair, or pay to FHBA the cost to re to maintain and keep in full force and effect a comuding coverage for bodily injury and property dar	prehensive general liability or public I	iability insurance with limits not less th
[initials]			
I HAVE READ AND AGREE TO ABIDE B	Y THE 2025 SEBC Contract Terms and Show	_	
I HAVE READ AND AGREE TO ABIDE B' com. This becomes a binding contract	when you agree to the terms of service by	_	
I HAVE READ AND AGREE TO ABIDE B	when you agree to the terms of service by	signing and dating this document	





2025 THURSDAY AND FRIDAY

JULY 24-25
GAYLORD PALMS
RESORT AND
CONVENTION CENTER
KISSIMMEE, FL

www.sebcshow.com