



# THE SHOW

Jump Start Your Business Engine With The 2025 Southeast Building Conference (SEBC) at the Gaylord Palms Resort and

**Convention Center.** For over 46 years, the Southeast Building Conference has been a pivotal event for builder engagement, consistently delivering outstanding returns on investment for our exhibitors.

SEBC transcends traditional networking, providing an inviting and enjoyable atmosphere for meaningful connections. Our top-tier educational programs feature esteemed speakers and cover the latest advancements in building science and design.

In addition, SEBC exhibitors have the exclusive opportunity to join the Builder and Exhibitor Exchange (BEX). This event offers unparalleled access to purchasing decision-makers from companies constructing 50 or more homes annually, with a collective purchasing power exceeding \$5 billion. BEX is heralded as one of the nation's most impactful business development platforms, as attested by both exhibitors and builders.

Don't miss the 2025 Southeast Building Conference returning to the Gaylord Palms! With a gathering of enthusiastic buyers actively seeking new products and services this size, the business development potential for your company is unparalleled.

# THE PLACE

# TOP PRIORITY PRODUCTS

## REQUESTED BY BUILDER & SUB-CONTRACTOR ATTENDEES

- Doors & Windows
- Bath Fixtures & Finishes
- Building Materials & Systems
- Cabinets & Hardware

- Indoor & Outdoor Kitchens
- Green Products
- Countertops
- Flooring

# Where the decision makers are

Company Owner | CEO/President | VP/Project Manager | Purchasing Directors

# Who Attends SFBC?

Builders | Remodlers | Tradesmen | Architects | Engineers | Interior Designers

90% of attendees are purchasing decision makers

80% will purchase products or services exhibited within the next six months

95% of the nation's and region's largest builder companies attend SEBC

# Exhibitors are happy to say

96% of their opportunities to network and generate leads were great

98% had their expectations met for the amount of sales and quality of leads generated

94% of attendees met or exceeded their expectations



# 2025 EXPO HALL

# **BOOTH PACKAGES**

## **All Exhibitor Booth Packages Include:**

- Complimentary access to Feathr inviation platform and free Expo Hall passes for client distribution
- Pre/post SEBC registered attendee list for marketing purposes
- Expo & Education Passes with access to all educational seminars for booth staff
- Company listing on the SEBC website and in the SEBC Official Program
- 8' back drop, 3' side rails, pipe & drape, and signage (Please Note: Pipe & drape is not included for island booths)

## **Standard Booth Pricing:**

\$1,900 per 10'x10' Booth Space *before* April 30, 2025

\$2,100 per 10'x10' Booth Space after April 30, 2025

All booths are sold in increments of 10'x10'. The price of each 10'x10' booth, with the Early Bird Discount applied, is \$1,900 when paid in full by April 30, 2025. After April 30, 2025 the price for a Standard 10'x10' booth is \$2,100.

# Standard Booth Package Includes:

• All of the items listed under "All Exhibitor Booth Packages"

#### **Premium Booth Prices:**

\$2,200 per 10'x10' Booth Space *before* April 30, 2025

\$2,400 per 10'x10' Booth Space after April 30, 2025

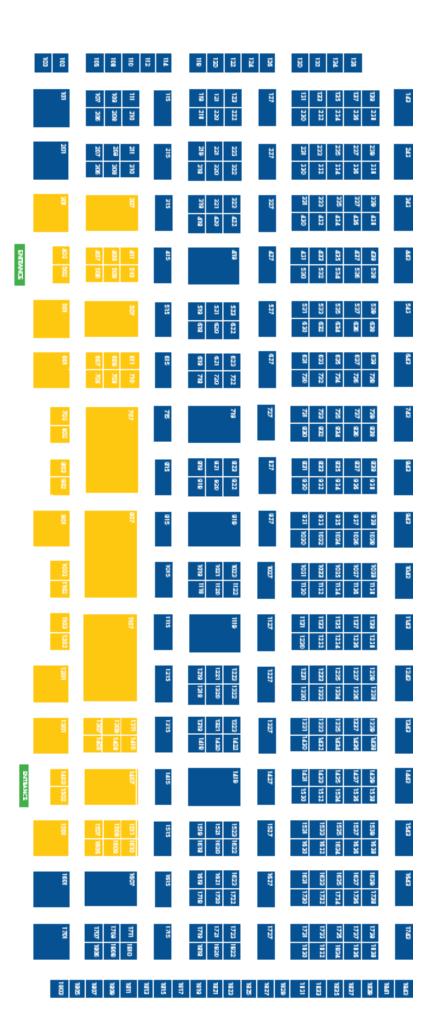
All booths are sold in increments of 10'x10'. The price of each 10'x10' booth, with the Early Bird Discount applied, is \$2,200 when paid in full by April 30, 2025. After April 30, 2025, the price for a Premium 10'x10' booth is \$2,400.

## Premium Booth Package Includes:

- All of the items listed under "All Exhibitor Booth Packages"
- Premium exposure on the Show Floor along the Main Entrance
- Company highlight in official SEBC marketing materials prior to the show
- Half-page ad in the official SEBC Program

The following items are not included with booth packages: Tickets for Special Events (Parties, Awards, Etc.), Carpet/Floor Coverings, Electric, WiFi, Lead Retrieval, Rigging, or Furniture. These items can be purchased through SEBC's Preferred Vendors.

# FLOOR PLAN



Gaylord Palms Resort and Convention Center

KISSIMMEE, FLORIDA

Prer

Early Bird Pricing

Premium Booths \$22/sqft
Standard Booths \$19/sqft

SCAN ME TO
VIEW OUR
INTERACTIVE
FLOOR PLAN





# **FREQUENTLY ASKED QUESTIONS**

Whether you are a long-standing exhibitor or you are considering exhibiting at the SEBC for the first time, you may have questions. For your convenience, we have answered our most commonly asked questions below. If you have additional questions, please feel free to contact us. We are here to help make SEBC your number one choice in trade show exhibition.

#### Who to expect at SEBC?

Decision Makers! Most attendees are a Company Owner, President, CEO, Vice President, CFO, COO, Purchasing Agent...OR Your Competition!

#### What are the top requested products by attendees?

Countertops, building materials, cabinets, hardware, doors, windows, kitchen and bath fixtures, flooring and green building products.

#### Where will SEBC be held?

SEBC 2025 SEBC will be held at the Gaylord Palms Resort and Convention Center located at 6000 W Osceola Pkwy, Kissimmee, FL.

#### What are SEBC show dates and times?

SEBC is a two (2) day expo that begins on Thursday, July 24 and ends on Friday, July 25. Expo Hall hours are 10 a.m. to 4 p.m. each day.

### When can I set up my booth?

Exhibitors with booth space 10' x 20' or larger and Builder and Exhibitor Exchange (BEX) participants may begin set up Tuesday, July 22, from 8 a.m. until 4:30 p.m. All other exhibitors may begin set up Wednesday, July 23, at 8 a.m. until 8 p.m. Exhibitor breakdown will begin on Friday, July 25 at 4 p.m., once the show has concluded.

#### What other types of programs are offered during the trade show?

Various educational and professional courses are offered at SEBC. Presented by a virtual Who's Who of the nation's home building industry, the line-up covers all the important topics – quality construction practices, remodeling, design, sales and marketing, customer service and business management, just to name a few. Classes are divided into intensive, day-long courses and specialized seminars on the industry's most timely topics.

#### What is included in the cost of my booth package?

The cost of your booth package includes the following- Expo & Education Passes, Company Listing in SEBC Official Program and on the SEBC website, 8' back drop and 3' side rails, pipe & drape and booth identification signage, complimentary Expo Hall Only passes to distribute to customers, and pre/post SEBC show registered attendee list for marketing purposes. (Please Note: Pipe & drape is not included for island booths)

#### What is not included in the cost of my booth package?

Exhibitors will be responsible for the cost of their hotel stay, parking, special event tickets, additional booth staff badges and any booth furnishings or services needed such as carpet, tables, chairs, electric, rigging, Wi-Fi, lead retrieval etc. Please note: Floor covering of some kind is required.

### How many booth staff badges are included in my booth package?

Exhibitors who reserve a 10'x10' booth space will receive four (4) Expo & Education Passes for their booth staff. Booths larger than a 10'x'10 will receive eight (8) Expo & Education Passes for their booth staff. The Expo & Education Pass includes unlimited access to the Expo Hall and all educational seminars. Additional Expo & Education Passes or Expo Hall Only Passes are available for your staff at an additional cost.

### Can I set up my own booth?

Yes, as long as you use full time company employees. If you use a service contractor other than the SEBC preferred vendor, you must fill out the Exhibitor Appointed Contractor form (EAC) and provide a certificate of insurance naming the SEBC and SEBC's preferred vendors as additional insurers.

#### Where do we stay?

The official hotel for SEBC 2025 is the Gaylord Palms Resort and Convention Cetner.

#### What is BEX?

The Builder and Exhibitor Exchange (BEX) allows our staff to help facilitate result-focused meetings geared toward connecting leading manufacturers with purchasing decision makers from high-volume builders in a private one-on-one setting. This event takes place two days before the SEBC expo and participation is limited. BEX participation includes your 10'x10' SEBC Booth, as well as tickets to all BEX social events for two company representatives.

# 2025 SCHEDULE

# **TUESDAY, JULY 22**

8:00 a.m. - 4:30 p.m. Advance Move In for 10' x 20' Booths or Larger, and BEX Participants

2:00 p.m. - 4:00 p.m. BEX Registration

5:30 p.m. - 8:00 p.m. BEX Networking Event

# **WEDNESDAY, JULY 23**

8:00 a.m. - 8:00 p.m. Exhibitors Move In

8:00 a.m. - 5:00 p.m. BEX Meetings (15-minute pre-scheduled appointments with purchasing

decision makers)

6:00 p.m. - 9:00 p.m. BEX Networking Event

# **THURSDAY, JULY 24**

8:00 a.m. - 9:45 a.m. BEX Keynote Breakfast

8:00 a.m. - 4:40 p.m. Continuing Education, Sales & Marketing, Business Management,

and Building & Design Courses

10:00 a.m. - 4:00 p.m. Expo Hall Open

5:30 p.m. - 7:30 p.m. SEBC Bash

# **FRIDAY, JULY 25**

8:00 a.m. - 4:40 p.m. Continuing Education, Sales & Marketing, Business Management,

and Building & Design Courses

10:00 a.m. - 4:00 p.m. Expo Hall Open

4:00 p.m. - 10:00 p.m. Exhibitors Move Out

# **SATurDAY, JULY 26**

6:00 - 9:00 p.m. Aurora Awards Gala



# 2025 EXHIBITORS

# **MAKE THE MOST OF IT**

# **Expand Your Reach At SEBC 2025**

As an essential part of our event programming, exhibitors and sponsors are provided with one-of-a-kind opportunities to gain brand exposure, reach influential players in the building industry and impress new clients. Create new opportunities for your sales



team by utilizing highly visible sponsorship and advertising opportunties!

Advertising space is available on the SEBC website, in offical emails to attendees, and on-site branding. Advertisers spending more than \$500 also benefit with sponsorship deliverables for the "SEBC Friend" package. Email cyeager@sebcshow.com if you have additional questions. Reminder: All sponsorships are sold annually on a first come, first served, basis.





Want access to billions of dollars in purchasing power while exhibiting at SEBC? Take advantage of the Builder & Exhibitor Exchange, where you can showcase your product or service through one-on-one appointments with a mix of production and high-end custom home builders. BEX sells out each year, space is limited for this exclusive, results-driven event.



For more information or to lock in the early bird rate of \$7,500 today, contact Kailin Koch at kkoch@SEBCshow.com.

# 2025 OPPORTUNTIES

The most effective way to generate awareness for your product or service is to maintain a balanced marketing portfolio that combines print media, web-based promotion, and event marketing opportunities into a comprehensive package.

	PLATINUM	GOLD	SILVER	BRONZE	FRIEND
TERMS	10,000	\$7,500	\$5,000	\$3,500	500+
Number of Sponsorships Available	3	4	4	5	
Promotional Time Frame	Year Round	Year Round	3 months	3 months	1 month
BENEFITS					
License to use SEBC logo on					
advertising / packaging	x	x	x	x	
EXCLUSIVITY					
Option to make a promotional					
offer to SEBC attendees	x	x	x		
DISPLAY AND ADVERTISING					
Standard 10x10 SEBC booth					
package including pre/post show					
SEBC attendee list	x	x			
Title Signage Event/Area	I	I			
Exlcusive logo presence on					
sponsored item	x	х	x		
Exclusive banner advertisement					
an SEBC Mobile App	I	1			
Logo on SEBC official signage	x	х	x	х	х
Logo on SEBC website	I	I	I	R	×
Exclusive banner advertising on					
SEBC website	x				
Edicusive social media promotion					
provided by Sponsor	I	I			
Official SEBC Program					
Advertisement	Full Page	Full page	Half Page	Half Page	Logo inclusion
TICKETS/HOSPITALITY					
All Access Expo and Education					
passes	20	10	5	2	
VIP Tickets to Aurora Awards					
Ceremony	10	5	2	2	
Discount on additional SEBC					
passes	x	x			
SPONSOR SERVICES					
Report on Sponsor Activities	x	х	х	x	

The SEBC team has developed different levels of marketing packages, offering you the opportunity to double your exposure at SEBC. Many of these packages include not only exhibit space, but also marketing your product through a fully integrated experience. On the following pages you can review the packages created to make the most of your SEBC dollars. Looking to customize a package? Just reach out!

# GOLD

\$7,500

# **Registration Desk**

Get your message out front and center!
Each attendee must stop at the registration area, centrally located in the Gaylord Palms
Convention Center so use this opportunity to put your company on each person's radar! This is your chance to have your company's logo featured on specialized signage that is seen by every single SEBC attendee!

## **SEBC Bash**

The SEBC Bash is definitely the event you want branded with your name if your goal is to be in front of the Who's Who in the building industry! Each year the event is a little different, but one thing remains the same- it's always the hottest party at SEBC! Attendees will head to your booth in the expo hall energized from a fun evening of networking and live music at the highly anticipated SEBC Bash!

## **Aurora Awards**

Builders, remodelers, developers, architects, designers, land-planners, and sales and marketing professionals all vie for the coveted Aurora Awards each year at the Friday night black tie optional Aurora Awards Gala. By joining this elite group of professionals as the presenting Gala Sponsor, you'll be recognized as a supporter of the industry ranked third in the nation for most new houses being built!

# **Name Badges**

Attendees carry their name badge with them everywhere they go, and now they can carry a reminder of your company too. Your logo will be featured front and center on the official SEBC attendee name badge.

# **Registration Lanyards**

Looking to ensure everyone at SEBC sees your company? You can't go wrong with the lanyards worn by every single attendee. These 18" lanyards hold the name badge for every single person walking the halls at SEBC and are an excellent way to call attention your company and draw visitors to your booth!

## **Expo Hall Aisle Signs**

All eyes will be on you when you sponsor the Expo Hall Aisle Signs! This sponsorship will have attendees consistently seeing your brand, providing unparalleled presence in the show hall, and driving attendees to your booth. Your logo will be featured on 17 aisle signs used by all attendees to navigate the show floor.

# **SEBC Program**

Your company will benefit from excellent exposure on the front cover footer, a full-page ad on the back cover, and logo featured in the center spread of the 2025 SEBC Official Event Program.

# **Aurora Awards Reception**

Looking to join in on the celebration during the Aurora Gala? Your company logo will be featured on the bars and drink napkins during either the pre-Gala cocktail reception or during the Afterglow reception on the most glamours night of SEBC.

# **Expo Hall Lounge**

The SEBC Expo Hall Lounge is where everyone goes to hangout, get off their feet, and chill with a drink in their hand. This happening spot includes a full service cash bar and comfortable seating. Your logo will be displayed in the lounge, in the Mobile App, and on the expo hall map in the SEBC Show Program.

## **Information Desk**

The SEBC Information Desk is the first place attendees stop to ask questions about education credits, where they can find their classes, and directions to the Expo Hall. Your logo will be front and center on the Information Desk signage.

# **SEBC Mobile App**

Put your company's information in the hands and on the top of the mind of every SEBC attendee using their phone to navigate the show! The official SEBC mobile app is the fastest, easiest way to access the show floor, event schedules, convention center and hotel maps, and a direct link to your company. Your company will be splashed across header images on all areas of the mobile app.

## **Coffee Break**

Everyone needs a jump start in the morning. Capture your audience, in the Education Hall, as one of two exclusive Coffee Break Sponsors.

## **Education Session | 3 of 4 Available**

Place your company at the front of the class with SEBC's Education Sponsorships. We host nationally recognized industry experts who provide two full-days of education, where residential and commercial builders can earn up to 14 CEUs. Four Options To Choose From: Building & Design, Business Management, Sales & Marketing, or CEU Accredited Tracks.



# 2025 SEBC CONTRACT

#### **RETURN YOUR COMPLETED CONTRACT TO:**

Kailin Koch, Expo and Education Director, 1319 Thomaswood Drive, Tallahassee, FL 32308 EMAIL: kkoch@sebcshow.com | PHONE: 850-402-1849

# **SPONSORSHIP SELECTION**

Platinum <b>\$10,000</b>	Gold \$7,500
<ul><li>☐ SEBC Registration Desk</li><li>☐ SEBC Bash</li><li>☐ Aurora Awards</li></ul>	<ul><li>□ Name badges</li><li>□ Lanyards</li><li>□ Expo Aisle Signs</li></ul>
Silver \$5,000	Bronze \$3,500
<ul><li>☐ SEBC Program</li><li>☐ Aurora Awards Reception</li><li>☐ Expo Hall Lounge</li><li>☐ Informatoin Desk</li></ul>	☐ SEBC Mobile Application ☐ COFFEE BREAK (2 Available) ☐ Informatoin Desk ☐ EDUCATION SPONSORSHIPS (4 Available- Choose one below)
	<ul> <li>□ BUILDING &amp; DESIGN TRACK</li> <li>□ BUSINESS MANAGEMENT TRACK</li> <li>□ SALES &amp; MARKETING TRACK</li> <li>□ CONTINUING EDUCATION TRACK 1</li> </ul>

Please note: the following material deadline to ensure sponsorship obligations are fulfilled:

High-Resolution Version of Company Logo- Due at completion of contract Social Media Content- Due no later than March 1, 2025 Artwork for SEBC Program and Mobile App- Due no later than May 1, 2025



# 2025 SEBC CONTRACT

#### **RETURN YOUR COMPLETED CONTRACT TO:**

Kailin Koch, Expo and Education Director, 1319 Thomaswood Drive, Tallahassee, FL 32308 EMAIL: kkoch@sebcshow.com | PHONE: 850-402-1849

COMPANY INFORMATION				
COMPANY NAME:				
ADDRESS:				
CITY:		STATE:	ZIP:	
WEBSITE:				
FACEBOOK:	TWITTER:			
EXHIBIT CONTACT				
Person to whom all correspondence will be sent				
CONTACT NAME:				
POSITION:				
PHONE:	CELL:			
EMAIL:				
CONTACT INFO TO BE PUBLISHED ON T	THE SEBC MOBILE APP			
CONTACT NAME:				
POSITION:				
PHONE:				
EMAIL:				
COMPANY INFORMATION				
Please provide a description of your company. This	information may be posted, unedited,	on the SEBC website.		
HURRICANE MITIGATION				
Are your company's products or services related to company will receive special recognition in the offi		and products are related to	o Hurricane Mitigation, your	
Yes No	. 5			



# 2025 SEBC CONTRACT

PK	ODUCI CAIEGORY		
Sel	ect up to THREE (3) product categories. Y	our selection(s) will be listed, unedited, in the	ne official SEBC Pocket Program.
	Advertising / Marketing / Sales	☐ Exterior Finishes	☐ Masonry
	Appliances	☐ Flooring/Floor Materials	☐ Outdoor Living
	Architecture / Design	☐ Foundations	☐ Pest Control
	Banking / Financial / Mortgage Services	☐ Green Building Products	☐ Plumbing Equipment / Materials
	Building Materials	☐ Home Security / Automation	☐ Professional Services/Consulting
	Building Systems	☐ Hurricane Products / Services	☐ Restoration / Mitigation Services
	Business Management	☐ HVAC/Air Conditioning	☐ Roofing Materials / Services
	Cabinet & Cabinet Hardware	☐ Insulation / Insulating Materials	☐ Swimming Pools & Equipment
	Code Compliance / Edu./Licensing	☐ Insurance / Warranty	☐ Tools
	Doors / Windows	☐ Interior Finishes	☐ Trade Organizations
	Commercial Vehicle	☐ Health & Fitness	☐ Water Heating
	Electrical Products / Services	☐ Landscaping Products / Services	□ Water Treatment
SE	BC IMPACT QUESTIONS		
Wo	uld you like to receive information on	SEBC's sponsorship opportunities?	Yes No
	you interested in SEBC's Builder and E w did you hear about SEBC?	Exhibitor Exchange (BEX) event?	/es No
		Website Direct Mail	
	er/Explain		
all fo	ood and beverage. Absolutely NO outside foo o bottled water or any type of pre-packaged fo	d and/or beverage maybe served from your boo ood. If you wish to serve these items, you must re	Yes No and Convnetion Center is the exclusive provider for oth during SEBC. This includes, but is not limited to: equest permission via e-mail in advance. A corkage Gaylord Palms Resort. These requests can be sent
	you plan to display a vehicle or trailer s, your company will be required to complete	at your booth? and submit the Vehicle Spotting Form and pay a	Yes No ny additional fees.



**BOOTH RENTAL FEE & SELECTION** 

# 2025 SEBC CONTRACT

Minimum Booth Size: $10' \times 10' = 100 \text{ st}$		BOOTH SIZE:	
	30, 2025) / \$21.00 per sf (After April 30, 2025)	TOP THREE PREFERRED B	
Premium = \$22.00 per sf (Before April 3	30, 2025) / \$24.00 per sf (After April 30, 2025)		3rd
Exhibitors will be responsible badges and any booth furning of Please note: Floor covering of	e for the cost of their hotel stay, s ishings needed such as carpet, tab f some kind is reauired.	special event tickets, parki	na. additional booth staff
<u> </u>	ange the floor plan without notice, to provide for	a successful trade expo. If none of the	above choices are available, SEBC will
contact the Exhibit Contact listed on this co.	ntract.		
<b>BOOTH FURNISHING PACKA</b>	GES Show Management	will NOT accept booth package orde	ers after June 1, 2025.
	booth furnishings order through SEBC Show Man gs or services, please order directly through our p	-	ill only accept orders for the packages
*Floor covering is required in the Expo Hall NO BOOTH PACKAGE		PACKAGE B \$527.39	PACKAGE C \$678.62
Exhibitor will be responsible for placing	PACKAGEA \$385.10 One (1) 6' white draped table, two (2) side	One (1) 6' white draped table,	One (1) 6' white draped table, two
their order directly through SEBC preferred vendor or provide their own booth furnishings and floor covering.	chairs and wastebasket. *Carpet is NOT included in this package.	two (2) side chairs, gray carpet (10'x10') and wastebasket.	(2) side chairs, gray carpet (10'x20') and wastebasket.
DEPOSIT REQUIREMENTS AN	D PAYMENT SCHEDULE		
TOTAL AMOUNT DUF: \$	50% of total amount required fo	r denosit	
	da Home Builders Association, 1319 Thomaswood		
CREDIT CARD: AMEX	Discover MasterCard	VISA	
Credit Card #: -		——— Exp. Date: —————	Code:
		_	
FHBA's Federal ID number for your records.	: FED I.D. #59 - 0708647 Contact Kailin Koch at	kkoch@sebcshow.com in order to requ	uest a W-9 torm.
An Executed Contract will hold your space f	or a maximum of 14 days from the date of the sign	ed contract.	
Payment Schedules is as Follows:		Deposits Due: within 14 days of Signa	ad Contract
Booths F	Reserved from July 24, 2024—April 30, 2025	Balance Due: April 30, 2025	ed Contract
Booths F	Reserved from May 1, 2025—July 23, 2025	Payment in Full Required at Time of C	ontract Execution
CANCELLATION POLICY: All cancellat Cancellations received by FHBA/SEBC on	ion notices must be made in writing and sent to th or before March 31, 2025 will reeive a 50% reful d. Cancellations received by FHBA/SEBC after M	ne FHBA/SEBC office at 1319 Thomasw nd. Cancellations made after this, but b	ood Drive, Tallahassee, FL 32309. efore May 31, 2025 will receive a 25%
CONTRACT AGREEMENT	d. Cancellations received by FHBA/SEBC after M	ay 31, 2025 are not eligible for a refund	d.
If the fee, including any deposit or periodic	payment under a mutually agreed upon payment s and/or rights, including but not limited to, you		
CERTIFICATE OF INSURANCE			
agents, employees, contractors or affiliates, Further, I acknowledge that I am required to	less FHBA from any damage or injury to third part and I agree to repair, or pay to FHBA the cost to re o maintain and keep in full force and effect a com ding coverage for bodily injury and property dan	epair, any damages caused to the Gaylo prehensive general liability or public li	ord Palms Resort and Convention Cente ability insurance with limits not less tha
		Regulations all of which can be viewed	at www.SEBCshow.com. This become
a binding contract when you agree to the t	E 2025 SEBC Contract Terms and Show Rules and erms of service by signing and dating this docum	ent. Any arbitration or litigation arising	from this agreement shall be brought i
	erms of service by signing and dating this docum Title:	-	from this agreement shall be brought i





2025 THURSDAY AND FRIDAY JULY 24-25

GAYLORD PALMS RESORT AND CONVENTION CENTER KISSIMMEE, FL