



SALES PROFESSIONAL OF THE YEAR FORM

All sales professionals must be employed full time by an FHBA builder-member in new home sales.

Candidate Name(s):
Company Name:
Telephone:
Candidate(s) Email:
Please provide the following as it applies to the candidate (or enter N/A):
Number of Homes Sold (Net) from April 1, 2021 – March 31, 2022
Estimated number of homes built this year by candidate's division
Number of direct reports / employees
Number of communities (tracts)
Number of future projects
Number of counties managed
County/Counties of operation

ENTRANT STATEMENT

Please attach on a separate page a statement of 300 words or less.

Please address the following topics in the entrant statement.

- Candidates job duties and responsibilities
- Unusual obstacles (product, location, price, etc.):
- Creative selling abilities
- Customer Service
- Accomplishments as it relates to market research, product development, self-improvement / education, professional designations, involvement in industry and community related activities
- Why you think the candidate(s) should win this award

Submitted by:
Name:
Email: