

# EDUCATION SCHEDULE

Thursday, July 30, 2020

TIME	Continuing Education Track 1	Continuing Education Track 2	Building & Design	Business Management	Sales & Marketing
8:00 am - 9:00 am	Wind Mitigation Opening Protection Under the FBC-Residential [BCAID/HI • CILB • FBAID • FBPE ICC • Wind Mitigation]	Radon Training [CILB • General]	Going Green- What it Really Means to the Builder	Labor Force Shortages & The Skills Gap – What Can My Business Do?	
9:05 am - 10:05 am	Advanced Training: Smoke Alarms Under the FBC Residential and NFPA 72 [BCAID/HI • CILB • FBAID FBPE • ICC • FCDICE Adv. Building Code]	After the Storm - Lessons Learned about Building for High Wind Resistance [CILB • AIA • ICC • General]	Home Trends, Buyer Preferences & Must-Have Features for 2020	Website Accessibility: Grow your Audience & Prevent Expensive Lawsuits	
10:10 am - 11:10 am	Coming Soon! [CILB • General]	Framing For Success Reduce Call Backs [CILB • AIA • ICC • General]	Coming Soon!	The Future of Construction- Growth, Profit and Vacation	
11:15 am - 12:15 pm	Workers Compensation Compliance [CILB • Workers Compensation]	Emotional Intelligence in the Workplace [CILB • General]	Building Materials Impact On Health and the Environment [AIA • HSWI]	Understanding Your Rights Statutes 558 and Construction Contracts	
1:30 pm - 2:30 pm	Job Site Safety [CILB • Work Place Safety]	Managing HVAC in High Performance Homes: How to Provide Comfort and Reduce Builder Liability [CILB • AIA • General]			5 Mistakes That Will Sink Your Online Sales Program
2:35 pm - 3:35 pm	Florida Laws and Rules [CILB • Laws & Rules]	Dry it In- Wood Framed Roofs [CILB • AIA • General]			The Targeted Approach to Digital Marketing
3:40 pm - 4:40 pm	Goal Setting Theories & Application to Construction Business [CILB • Business Practices]	The Makings of a Great Subfloor [CILB • AIA • General]			Recruit! Train! Retain! - How to build (and keep!) a Rock Star Sales Team

*Schedule subject to change.*

# EDUCATION SCHEDULE

Friday, July 31, 2020

TIME	Continuing Education Track 1	Continuing Education Track 2	Building & Design	Business Management	Sales & Marketing
8:00 am - 9:00 am	Roofing Wind Mitigation [BCAID/HI • CILB • FBAID • FBPE ICC • Wind Mitigation]	Development Incentives for Housing in the FBC [CILB • General]	Design Trends: A TO Z (Essentials by the Alphabet)	Economic and Housing Outlook	Want a Better Bottom-line? Then Make Your Homes Easier to Buy!
9:05 am - 10:05 am	Advanced Training: FMA/ AAMA 200 Window Installation [BCAID • CILB • FBAID • FBPE ICC • Adv. Building Code]	Leadership and Applications within Construction [CILB • General]	Avoiding Poor Performing Homes & Profit-Killing Call- Backs	Project Manager Management- Straight from the Perspective of the PM	Facebook is Your Friend
10:10 am - 11:10 am	Coming Soon!	Radon Training [CILB • General]	Modern Buildings Health & Wellbeing- The Role of Exterior and Interior Glass with Enclosed Blinds [AIA • HSWI]	Coming Soon!	SALESology
11:15 am - 12:15 pm	Workers Compensation Compliance [CILB • Workers Compensation]	Risk Management for Builders [CILB • General]	Green Building Made Simple	Homebuilder Purchasing in the 2020's - Adapt or Get Left Behind!	Marketing to Reach Targeted Audiences
1:30 pm - 2:30 pm	OSHA Focus Four [CILB • Work Place Safety]	Coming Soon! [CILB • General]			
2:35 pm - 3:35 pm	Construction Licensing [CILB • Laws & Rules]	Coming Soon! [CILB • General]			Master Session: More Info Coming Soon!
3:40 pm - 4:40 pm	Business Planning for the Future [CILB • Business Practices]	Coming Soon! [CILB • General]			

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